

MICHIGAN

National Study of Nonprofit-
Government Contracting
Survey Results (2009 Data)

NONPROFIT-GOVERNMENT CONTRACTS AND GRANTS: OVERVIEW

Human Service Nonprofits with Government Contracts/Grants*

Number 997

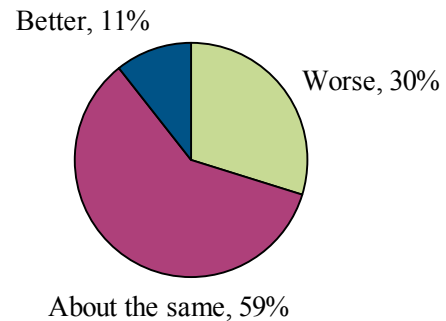
Types of Nonprofits with Government Contracts/Grants

Crime and legal related	4%
Employment	4%
Food, agriculture, and nutrition	3%
Housing and shelter	11%
Public safety and disaster relief	<1%
Youth development	1%
Human service: multipurpose	64%
Community and economic development	13%
<i>Total contracts/grants</i>	<i>100%</i>

Nonprofits with Government Contracts/Grants, by Level

Local government	69%
State government	82%
Federal government	69%

2009 Government Contracting Experience Compared to Prior Years



Number of Government Contracts/Grants per Nonprofit

1 government contract/grant	20%
2–4 government contracts/grants	45%
5 or more government contracts/grants	35%

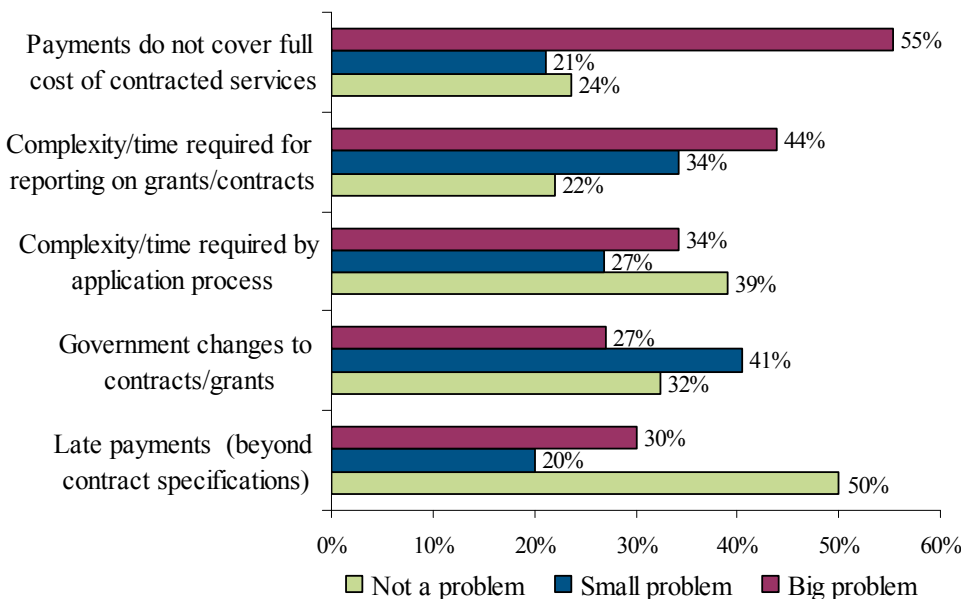
Total Nonprofit Government Contracts/Grants, by Level

Local government	40%
State government	27%
Federal government	33%

CONTRACTING PROBLEMS

Key Problems Reported for Government Contracts

State Ranking:**
Small and Big Problems



1=highest percentage of nonprofits with problems; 51=lowest percentage of nonprofits with problems

8
22
47
8
24

CONTRACTING PROBLEMS (CONT'D)

Nonprofits with Late Payments from Government

Michigan	44%
Nationwide	41%

Most Common Past Due Period for GovernContract/Grant Payments, by Level

Local government	90 days or more
State government	90 days or more
Federal government	90 days or more

CONTRACT LIMITATIONS

Nonprofits Reporting Contract Limitations, by Type

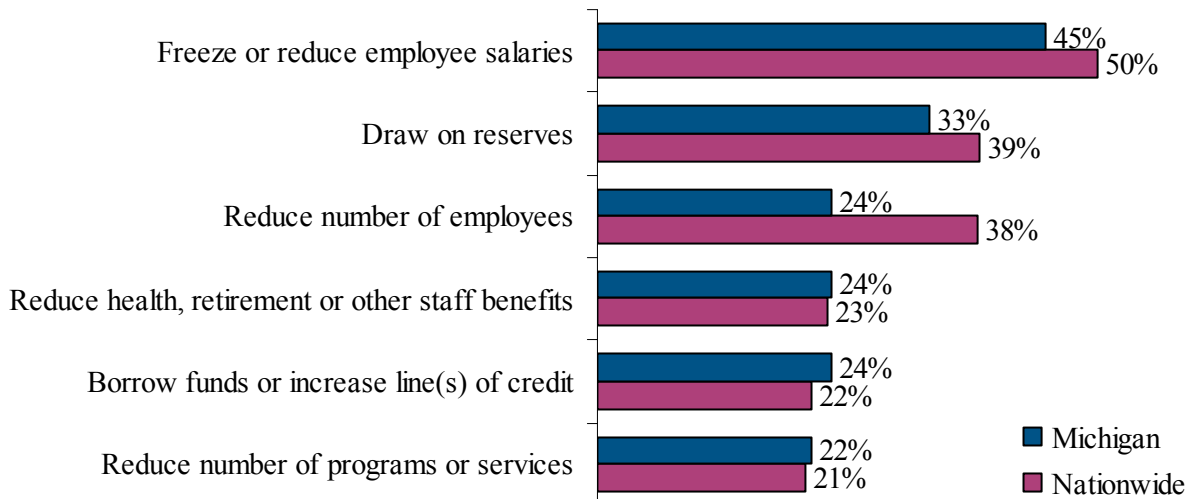
Require matching or sharing costs	51%
Limit program administrative/overhead	76%
Limit organization administrative/overhead	64%

ACCOUNTABILITY AND REPORTING

Nonprofits That Report Outcomes or Give Feedback to the Government

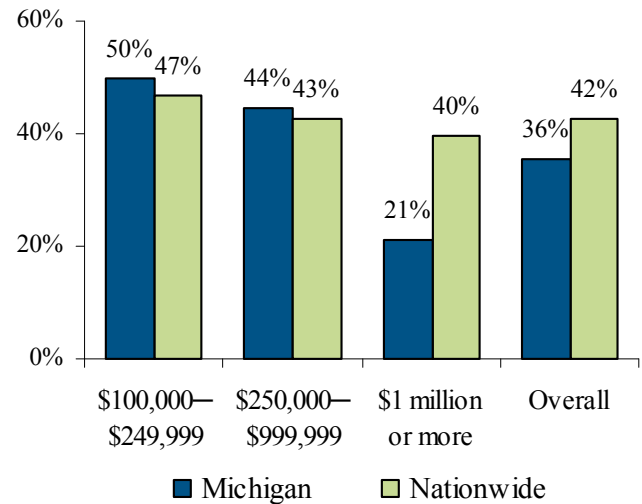
Report results/outcomes of programs	89%
Give feedback on contracting procedures	62%

Actions Taken by Human Service Nonprofits in 2009



RECESSION

Nonprofits with Deficits, by Expenditure Size



Michigan Nonprofits Experiencing Declines in Revenue

Local government agencies	42%
State government agencies	55%
Federal government agencies	35%
Individual donations	49%
Private foundations	50%
Corporate donations	52%
Investment income	58%

Source: The Urban Institute National Survey of Nonprofit-Government Contracting and Grants, 2010.

Notes: Percentages may not sum to 100 because of rounding. Full report available at <http://www.urban.org/url.cfm?ID=412159>.

*Number is based on a selected group of direct human service providers with budgets greater than \$100,000.

**See appendix for more details on state rankings.

***Data not reported or too few respondents answered the question.